

MILESTONE: PROJECT KICK-OFF	
Objective:	Conduct project kick-off to clarify the project scope of effort in order to set initial expectations, determine roles and responsibilities for project tasks and confirm project milestones.
Description:	Kick-off meeting will be an opportunity to discuss project purpose and goals at a summary level with the team members and others that will play a part in the overall success of the engagement. It will also be an opportunity to ensure our team members are aligned and agree on prioritization. This includes site plan markup, equipment and power locations, project start dates and timelines.
STK Resources Needed:	STK resources
Customer's Resources Needed:	Project Executive, Project Manager Superintendent and other resources as needed
Location:	Project Location or Conference Call if necessary

MILESTONE: PROJECT INSTALLATION, RELOCATION(S) AND REMOVAL	
Objective:	Ensure the success of project installation, relocation and removal of STK equipment and services.
Description:	Execution of installation, relocations and removal during the agreed upon project timeline. This includes items referenced in Section 4, schedule A. Additional items, requests, materials and labor require a change request referenced in Section 7.
STK Resources Needed:	STK resources
Customer's Resources Needed:	Project Executive, Project Manager Superintendent and other resources as needed
Location:	Project Location or Conference Call if necessary

MILESTONE: MONTHLY SITE SUPERINTENDENT ONSITE AND/ OR REMOTE CHECK INS	
Objective:	Discuss outcomes and findings that have been disclosed during the Deployment phase. Discuss recommendations and strategies and formulate/prioritize action plan and discuss possible risk/reward of plan execution
Description:	Work with the appropriate team members to discuss Deployment findings and to discuss recommendations based on the findings. Prioritizations of action items and strategy to implement agreed actions will be determined to help improve the User Experience.

STK Resources Needed:	STK resources
Customer's Resources Needed:	Project Executive, Project Manager Superintendent and other resources as needed
Location:	Project Location or Conference Call if necessary

MILESTONE: QUARTERLY EXECUTIVE ONSITE PROJECT REVIEWS

Objective:	To focus on ensuring proper alignment to promote mutual success
Description:	To provide the Executive Team/ Business Sponsor and Project Manager updates & recommendations relative to the project.
STK Resources Needed:	STK resources
Customer's Resources Needed:	Project Executive, Project Manager Superintendent and other resources as needed
Location:	Office and Conference Calls when/where needed

MILESTONE: PROJECT CLOSURE AND FINAL REVIEW

Objective:	Finalize project, summarize and review project findings and actions taken throughout the project, ensure objectives were met and wrap up project loose ends. Discuss future plans
Description:	Focus on project wrap-up and post project lessons learned. All outstanding issues will be discussed and an agreed remediation plan for short or long-term focus will be put in place.
STK Resources Needed:	STK resources
Customer's Resources Needed:	Project Executive, Project Manager Superintendent and other resources as needed
Location:	Project Location or Conference Call if necessary

SCHEDULE A:

Standard Zone Installation (Powered Gateway)

1. STK includes
 - a. Gateways within 20' of 110v power
 - c. Gateways install up to 10' above grade/floor.
 - d. Wire installed up to 10' above grade/floor.
 - e. One 10' vertical pole (1-1/2" EMT) for exterior gateways (secured to something existing, ex. Fence)
 - f. Gateways mounted with standard mounts
 - i. Acceptable types:
 1. Screw in wall mount
 2. Screw in ceiling mount
 3. Pole mount (1-1/2" dia)
 4. Magnetic mount
 - ii. Acceptable substrate mounting material for Wall or Ceiling mounts
 1. Wood
 2. Metal Studs
 3. Concrete
 4. CMU
 - g. Each Gateway location has adequate cell service. Will include an upgrade to blade antenna if weak signal.
 - h. Installation during normal working hours, no weekends or holidays included.
 - i. Number of relocations included in agreed upon order form.
 - j. Removal upon completion of project.
 - i. Will remove items to be shipped back to STK.
 - ii. Will remove wire (discuss option with customer to abandon in place).

Solar Zone Installation (Solar Powered Gateway)

1. STK includes
 - a. One stand alone solar unit
 - i. Weighted 100w solar stand.
 - ii. 100Ahr battery with charge controller.
 - iii. One gateway mounted to stand pole 9' above grade.
 - iv. Wireless switch to power cycle unit.
 - v. Up to 3 days continuous power backup depending on cloud coverage.
 - vi. Requires unobstructed South facing exposure.
 - b. Unit installed on the ground
 - i. Magnetic or face screw in mount for remote camera placement up to 12' above ground within 6' horizontal of the solar unit.

- c. Rooftop services acceptable with the following conditions during agreed upon project duration.
 - i. Roof is flat and has generally accessible access.
 - ii. Customer has the equipment to lift the solar unit materials to the roof upon setup, relocation and removal.
 - iv. Customer provides safety equipment for rooftop access.
 - v. Solar unit must be placed within 2' of the parapet.
 - e. Each Gateway location has adequate cell service. Will include an upgrade to blade antenna if weak signal.
 - f. Installation during normal working hours, no weekends or holidays included.
 - g. Number of relocations included in agreed upon order form.
 - h. Removal upon completion of project.
 - i. Will remove items to be shipped back to STK.
 - ii. Will remove wire (discuss option with customer to abandon in place)

Other:

1. STK is not responsible for providing the following services:
 - a. 110v Power Lines or electric outlets.
 - b. power lines crossing roads, drive access, walkways.
 - c. power line trenches or power lines that are installed below the grade.
 - d. power line installation in conduit (except for minimal circumstances that we are aware of prior to install).
 - e. drilling in materials other than wood and/or more than 5 drill holes.
 - f. drill holes will not be filled upon removal of services.
 - g. providing free standing vertical poles (digging holes, stabilization legs, weighted bases)
 - h. solar unit rooftop installation if parapet height is over 48".
 - i. providing cell boosters, antenna extension cables or remote antennas.
 2. Customer is responsible for providing the following services:
 - a. 110v power within 20' of each requested gateway placement on the site, available prior to starting install
- i. Power to be a standard receptacle
 - ii. Power may be a junction box, but the customer is required to have an electrician make the connection.